



Pool Providers Disclosure Guide (PPDG) - Cash9

Plum Grove is a privately owned, WA based grain accumulation and export business, which connects Australian growers to some of Australia’s biggest wheat customers, our shareholders. Plum Grove founded as a pooling and advisory company for growers, and today pooling remains a core part of the business. When a grower commits grain to a Plum Grove pool the trading strategy, mandate and benchmark is completely transparent. This level of transparency sets us apart from most pool managers in the marketplace. Once in the pool, growers receive regular updates on sales progress, EPRs and market conditions, which avoids any surprises on finalisation.

Pool Provider	Plum Grove Pty Ltd
Pool Product Name	Cash9
Legal Entity Operating the Pool	Plum Grove Pty Ltd
Years this legal entity has run pools	14 years
Legal Entity owning the pooled grain	PGM Grain Pty Ltd
Name of responsible Pool Manager	Tyson Fry
Pool Manager’s years of relevant experience	4 years



Pool Objective	To deliver a nett return equal or better than the average cash price on all grades from January to October.
Period open for deliveries/contracts	1st November 2017 to 14th January 2018.
Length of Pool	9 months
Area where pool is offered	Western Australia – All port zones
Commodities/ Grades accepted	All standard wheat grades accepted
Hedging Tools used	Cash9 uses physical sales and derivatives (futures, option and FX) to manage the percentage sold over 9 months.
Payment Options	Cash Advance, 3 Payments, Harvest Loan, Flexi Loan and Deferred. Refer to Appendix 1 for more information.
Fees charged by the pool manager	\$6.00/mt
Pool Mandate	Cash9's Mandate determines the upper and lower hedge at any given time. This product used physical sales and derivatives (futures, options and FX) to manage the percentage sold over 9 months. Refer to Appendix 2
When will the audit be completed?	An independent audit of Cash9 will be completed with 6 months of finalisation.

Will the pool be offered according to the GTA operating standard for pool providers?	Yes	All pools offered by Plum Grove will adhere to the GTA Technical Guideline Document (TGD) No. 4 – Operating Standards for Pool Providers. Plum Grove are in support of the recent changes to this document, as they seek to enhance the transparency and quality of pool products available to the Australian grain grower.
Does the pool provide participants with an Estimated Pool Return (EPR*)?	Yes	The EPR is quoted at a Free in Store (FIS) basis, net of management fees and costs. Live returns are available on the Plum Grove website. Regular market updates are provided, while all participants will receive a finalisation report at product completion.
Does the pool provide participants with an Estimated Silo Return (ESR*)?	No	All returns are quoted at a Free in Store (FIS) basis
Does the pool provide participants with a Final Pool Return (FPR*)?	Yes	Final returns are quoted at a Free in Store (FIS) basis, net of management fees and costs.
Does the pool provide participants with a Final Silo Return (FSR*)?	No	Final returns are quoted at a Free in Store (FIS) basis
Does the pool provide a Guaranteed Pool Return (GPR*)?	No	Cash9 does not provide a guaranteed minimum pool return.
Does the Pool provide an Underwritten pool Return (UPR*)?	No	Cash9 does not offer underwriting.
Is there a potential for conflict between the pool manager and related entities?	Yes	As well as operating pools on behalf of growers, Plum Grove Pty Ltd also trades its own balance sheet. This gives rise to potential conflicts of interest. To address this all pools managed by Plum Grove have separate bulk handler accounts, individual bank accounts and separate financial reporting. Plum Grove Pty Ltd has strict internal controls and policies which are governed by the Plum Grove Board and monitored by the Risk and Compliance Committee.
Are the pool assets owned in a separate entity from the pool manager's assets?	Yes	The pool is managed in a separate legal entity PGM Grain Pty Ltd
Are the pool activities conducted separately from the pool manager's activities?	Yes	See above comments on how we segregate pool activities from other business activities.



Appendix 1

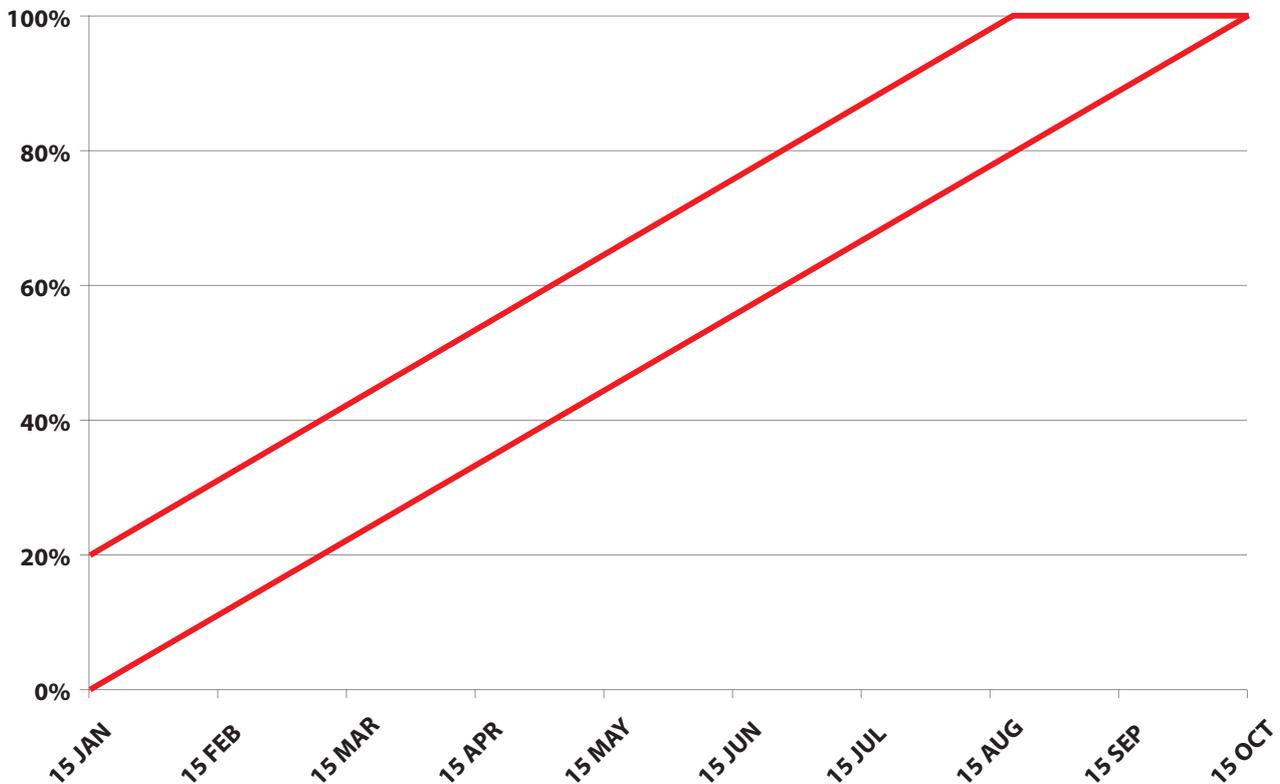
Payment options	5DEOW**	06/04/18	06/07/18	26/10/2018
3 Payments		33%	33%	34%
Cash Advance Payment*	70% Cash Advance			30% Final Payment
Deferred Cash Payment			80% Cash Payment	20% Final Payment
Harvest / Flexi Loan*	80% Harvest			20% Final Payment

*Subject to interest charges ** 5 days end of week (Sunday)

Appendix 2

Plum Grove Cash9

Cash9 mandates determine the upper and lower hedge at any given time. This product uses physical sales and derivatives (futures, options and FX) to manage the percentage sold over 9 months.





DEFINED TERMS	
Estimated Pool Return (EPR)	Means an estimate of the Pool Return in \$A/t exclusive of GST provided by the Pool Provider to Pool Participants. The EPR must also be quoted at Track or track equivalent level for East Coast and SA or FIS for WA and net of all costs, management fees, any other fees (including estimates of any costs and fees) where possible, otherwise explicitly define what costs, fees and charges are included and excluded in the published figure.
Estimated Silo Return (ESR)	Means an Estimated Pool Return quoted at up country silo level. It shall be the EPR (ie quoted at Track level on East Coast/SA, or FIS level in WA) less the applicable freight and any other costs for the respective silo.
Final Pool Return (FPR)	Means a final Pool Return in \$A/t excl of GST provided by the Pool Provider to Pool Participants. The FPR must also be quoted at Track or track equivalent level for East Coast and SA or FIS for WA and net of all costs, management fees, any other fees (including estimates of any costs and fees) where possible, otherwise explicitly define what costs, fees and charges are included and excluded in the published figure.
Final Silo Return (FSR)	Means a Final Pool Return quoted at up country silo level. It shall be the FPR (ie quoted at Track level on East Coast/SA, or FIS level in WA) less the applicable freight and any other costs for the respective silo.
Guaranteed Pool Return (GPR)	Means the guaranteed minimum payment (\$A/t) (excl GST) the Pool Provider will pay Pool Participants net of all Pool Provider charges at a designated price basing point, i.e. country silo, track, free in store ("FIS") excl of GST. A GPR is in effect a guaranteed minimum FPR.
Underwritten Pool Return (UPR)	Means the guarantee by a Pool Provider that a payment or loan made to a Pool Participant, if nominated as "Underwritten", is non-recourse should the subsequent proceeds, of Final Pool Return from the Pool be less than the Underwritten amount. Consequently, the Pool Participant shall have no further debt or liability to the Pool Provider (or associated provider) with respect of the Underwritten amount and that the Pool Provider guarantees the FPR paid to the Pool Participant will not be less than the Underwritten return.
Ring Fencing of Assets	Means the activities undertaken by the Pool Provider to quarantine or separate pool participants net assets, and equity from the assets and liabilities of the Pool Provider for the purpose of protecting the Pool Participants net assets, and equity from any administration or liquidation proceedings or actions should the Pool Provider become insolvent or be subject to administration or liquidation proceedings
Ring Fencing of Activities	Means the clear identification of grain belonging to a Pool and the separation of Pool assets and liabilities from other Pools and that of the Pool Provider. The fiduciary responsibility should be prioritised to Pool Participants at all times.

Full definitions are available in the GTA Technical Guideline Document (TGD) No.4